



22 May 2012

To whom it may concern

In March 2011 the **Blarney Golf & Spa Resort** was approached by GEM-Utilities Ltd with the prospect of delivering savings on our LPG and general hotel water.

Further to a brief survey of the Hotel boiler plant and bedroom water usage GEM issued **Blarney Golf & Spa Resort Hotel** with a detailed breakdown of project costs and a return on investment analysis based on projected savings. The go ahead for the project was issued given that our ROI was well under 12 months.

Subsequent to receiving our order GEM installed its M2G boiler load management control to the #4 Hotel LPG boilers. In addition GEM also supplied a high end Oxygenics aerated shower head and tap aerators for the Hotel bedrooms. All the works were completed by GEM.

As part of our ongoing cost base analysis, house keeping and energy tracking we can confirm a 20% reduction in our Hotel LPG bill.

I can also confirm that there has not been any issue whatsoever or maintenance requirements associated with the product supplied by GEM and that we have not had any complaints or difficulties with Hotel heating, hot water or water supply in the Hotel bedrooms.

As a result I can heartedly recommend GEM's products and service delivery. The results speak for themselves.

Yours sincerely

Conor O Toole

Conor O Toole
General Manager
Blarney Golf Resort